

# **The Richland County Foundation**

**Financial Statements** 

December 31, 2022 and 2021





# The Richland County Foundation

## **Financial Statements**

## December 31, 2022 and 2021

#### Index

Page

Independent Auditor's Report	2-4
Statement of Assets, Liabilities and Net Assets - Modified Cash Basis	5
Statement of Revenue Collected, Expenditures Paid and Other Changes in Net Assets - Modified Cash Basis	6
Statement of Functional Expenses - Modified Cash Basis	7 - 8
Notes to Financial Statements	9 - 23





Mt Vernon Office -1684 Venture Dr, Ste B Mt Vernon, Ohio 43050 Ph: 740.397.0779 Fax: 740.397.0472 Mansfield Office -1005 Lexington Ave Mansfield, Ohio 44907 Ph: 419.522.2727 Fax: 419.522.2729 Shelby Office -11 E. Main St Shelby, Ohio 44875 Ph: 419.347.6734 Fax: 419.522.2729

## **Independent Auditor's Report**

To the Audit Committee of The Richland County Foundation 181 South Main Street Mansfield, Ohio 44902

## **Report on the Audit of the Financial Statements**

## **Opinion**

We have audited the financial statements of The Richland County Foundation (a non-profit corporation) (the Foundation), which comprise the statement of statements of assets, liabilities, and net assets - modified cash basis as of December 31, 2022 and 2021, the related statements of revenue collected, expenditures paid and other changes - modified cash basis and the statement of functional expenses - modified cash basis for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the assets, liabilities, and net assets of The Richland County Foundation as of December 31, 2022 and 2021, and its support, revenue, and expenses for the year then ended in accordance with the modified cash basis of accounting described in Note B.

## **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of The Richland County Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Emphasis of Matter — Basis of Accounting

We draw attention to Note B of the financial statements, which describes the basis of accounting. The financial statements are prepared on the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the modified cash basis of accounting described in Note B, and for determining that the modified cash basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of The Richland County Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The Richland County Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

3



#### **Report on Summarized Comparative Information**

We have previously audited The Richland County Foundation's December 31, 2021 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated June 7, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2021 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Wilging, Roush & Parsons CPMs

Wilging, Roush & Parsons CPAs Mansfield, Ohio June 21, 2023



WIP CPAS Wilging, Roush & Parsons CPAs =

# <u>The Richland County Foundation</u> <u>Statement of Assets, Liabilities and Net Assets - Modified Cash Basis</u> December 31, 2022 and 2021

Assets

	 2022	 2021
Cash and Investments		
Cash and cash equivalents	\$ 915,899	\$ 3,021,773
Investments	 180,852,539	 222,228,745
Total cash and investments	 181,768,438	 225,250,518
Property and Equipment		
Land and land improvements	348,357	348,357
Building	1,052,406	1,052,406
Furniture and fixtures	130,814	129,334
Office equipment	50,690	50,690
Computer equipment	61,051	59,574
Property and equipment, at cost	1,643,318	1,640,361
Less: accumulated depreciation	(467,342)	(417,152)
Property and equipment, net of accumulated depreciation	1,175,976	1,223,209
Total assets	\$ 182,944,414	\$ 226,473,727
Liabilities and Net Assets		
Liabilities	2022	2021
Payroll taxes withheld	\$ 3,617	\$ 2,389
Annuity contracts payable	38,770	42,112
Funds held as agency endowments	8,231,468	9,185,420
Total liabilities	 8,273,855	 9,229,921
Net Assets		
Without donor restrictions	96,223,673	123,766,328
With donor restrictions	78,446,886	93,477,478
Total net assets	 174,670,559	 217,243,806
Total liabilities and net assets	\$ 182,944,414	\$ 226,473,727

The accompanying notes are an integral part of these financial statements

WCPCCPAS Wilging, Roush & Parsons CPAs \_\_\_\_\_

## <u>The Richland County Foundation</u> <u>Statement of Revenue Collected, Expenditures Paid and Other Changes in Net Assets - Modified Cash Basis</u> <u>For the Year Ended December 31, 2022</u> <u>(With Comparative Totals For The Year Ended December 31, 2021)</u>

			2022		2021
	W	ithout Donor	With Donor		
Public Support and Revenue:	]	Restrictions	Restrictions	Total	Total
Contributions	\$	1,307,039	\$ 2,237,522	\$ 3,544,561	\$ 4,546,760
Investment Income					
Interest and dividends		1,903,878	1,375,304	3,279,182	4,555,423
Realized gains and (losses) on investments, net		174,763	162,274	337,037	8,831,616
Unrealized gains and (losses) on investments, net		(25,225,884)	(14,742,963)	(39,968,847)	15,046,446
Other investment income		114,712	115,742	230,454	233,702
Less: Investment and custody fees		(318,967)	0	(318,967)	(298,365)
Net investment (loss) income		(23,351,498)	 (13,089,643)	 (36,441,141)	 28,368,822
Change in gift annuity value		0	(6,032)	(6,032)	(6,902)
Administrative fee charged to agency funds		28,141	0	28,141	28,884
Net assets released from restrictions		3,637,033	(3,637,033)	0	0
Reclassification of net assets		535,406	(535,406)	0	0
Total public support and revenue		(17,843,879)	 (15,030,592)	 (32,874,471)	 32,937,564
Functional Expenses:					
Program services		8,971,016	0	8,971,016	7,170,007
Management and general		345,688	0	345,688	304,677
Fundraising		382,072	0	382,072	298,024
Total functional expenses		9,698,776	 0	 9,698,776	 7,772,708
(Decrease) increase in net assets		(27,542,655)	(15,030,592)	(42,573,247)	25,164,856
Net assets, beginning of year		123,766,328	 93,477,478	 217,243,806	 192,078,950
Net assets, end of year	\$	96,223,673	\$ 78,446,886	\$ 174,670,559	\$ 217,243,806

The accompanying notes are an integral part of these financial statements

6



# <u>The Richland County Foundation</u> <u>Statement of Functional Expenses - Modified Cash Basis</u> For the Year Ended December 31, 2022

Expenses	Program Services	Management and General	Fundraising	Total Expenses
Net grants paid	\$ 8,565,868	\$ 0	\$ 0	\$ 8,565,868
Personnel				
Salaries	240,195	182,730	112,594	535,519
Employee insurance	36,453	26,891	14,696	78,040
Payroll taxes	18,585	14,139	8,711	41,435
Employee 403(b) plan	11,927	8,435	5,589	25,951
Total personnel	307,160	232,195	141,590	680,945
<u>Occupancy</u>				
Utilities and telephone	4,605	3,503	2,159	10,267
Building maintenance and cleaning	8,663	6,591	4,061	19,315
Security	368	280	173	821
Total occupancy	13,636	10,374	6,393	30,403
Operating Expenses				
Professional fees	10,137	21,980	0	32,117
Annual report	0	8,760	0	8,760
Asset development, marketing and technology	468	356	13,329	14,153
Capacity building	1,149	0	0	1,149
Community relations	0	4,885	188,036	192,921
Computers support and license fees	18,817	14,314	8,821	41,952
Depreciation	22,511	17,126	10,553	50,190
Donor and volunteer recognition	0	0	0	0
Equipment maintenance and repair	2,200	1,674	1,031	4,905
Office supplies and expense	5,632	7,951	2,639	16,222
Travel	892	678	418	1,988
Professional dues	8,437	6,419	3,955	18,811
Publications and subscriptions	49	38	23	110
Staff and board development and training	3,690	12,968	1,729	18,387
Printing	807	614	377	1,798
Insurance	5,607	4,266	2,629	12,502
Miscellaneous	3,956	1,090	549	5,595
Total operating expenses	84,352	103,119	234,089	421,560
Total personnel, occupancy and operating expenses	405,148	345,688	382,072	1,132,908
Total expenses	\$ 8,971,016	\$ 345,688	\$ 382,072	\$ 9,698,776

The accompanying notes are an integral part of these financial statements

Wrpcpas Wilging, Roush & Parsons CPAs \_\_\_\_\_

# <u>The Richland County Foundation</u> <u>Statement of Functional Expenses - Modified Cash Basis</u> For the Year Ended December 31, 2021

Expenses	Program Services	Management and General	Fundraising	Total Expenses
Net grants paid	\$ 6,779,445	\$ 0	\$ 0	\$ 6,779,445
Personnel				
Salaries	225,030	160,817	107,314	493,161
Employee insurance	29,401	23,318	12,838	65,557
Payroll taxes	18,412	13,158	8,780	40,350
Employee 403(b) plan	11,252	8,041	5,365	24,658
Total personnel	284,095	205,334	134,297	623,726
<u>Occupancy</u>				
Utilities and telephone	4,351	3,106	2,073	9,530
Building maintenance and cleaning	11,606	8,294	5,535	25,435
Security	351	250	167	768
Total occupancy	16,308	11,650	7,775	35,733
Operating Expenses				
Professional fees	8,465	18,789	0	27,254
Annual report	0	11,518	0	11,518
Asset development, marketing and technology	358	256	9,632	10,246
Capacity building	2,000	0	0	2,000
Community relations	0	2,025	111,089	113,114
Computers support and license fees	22,468	16,057	10,714	49,239
Depreciation	23,287	16,642	11,105	51,034
Donor and volunteer recognition	0	0	213	213
Equipment maintenance and repair	106	75	50	231
Office supplies and expense	5,874	6,406	2,801	15,081
Travel	428	305	204	937
Professional dues	8,467	6,050	4,037	18,554
Publications and subscriptions	78	55	37	170
Staff and board development and training	3,912	3,015	1,866	8,793
Printing	1,716	1,226	818	3,760
Insurance	6,176	4,414	2,945	13,535
Miscellaneous	6,824	860	441	8,125
Total operating expenses	90,159	87,693	155,952	333,804
Total personnel, occupancy and operating expenses	390,562	304,677	298,024	993,263
Total expenses	\$ 7,170,007	\$ 304,677	\$ 298,024	\$ 7,772,708

The accompanying notes are an integral part of these financial statements

WCPCPAS Wilging, Roush & Parsons CPAs \_\_\_\_\_

## Note A - Summary of Foundation and Nature of Activities

#### Foundation

The Richland County Foundation (the Foundation) is a nonprofit Ohio corporation governed by a volunteer Board of Directors.

#### Nature of Activities

The Richland County Foundation is a Community Foundation (the "Foundation") with a mission to improve the quality of life in Richland County through organized philanthropy. The Foundation's primary source of revenue is contributions and bequests from individuals and organizations in the Richland County area.

#### Note B - Summary of Significant Accounting Policies

#### Basis of Accounting and Presentation

The financial statements of the Foundation have been prepared on a modified basis of cash collected and paid. Accordingly, the financial statements do not reflect unrealized pledges receivable, undistributed grants and commitments, and other revenue earned but not yet collected and expenditures incurred but not yet paid.

#### Use of Estimates

The Foundation uses estimates and assumptions in the preparation of the financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were assumed in preparing the financial statements.

#### Cash and Cash Equivalents

For purposes of the statements of financial position - modified cash basis, the Foundation considers cash on hand along with checking and savings held at financial institutions as cash. The Foundation maintains its cash accounts with local financial institutions. The balances are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 for the years ended December 31, 2022 and 2021. At various times during the year, the Foundation's balances in the accounts may exceed the insured amount. Total exceeding FDIC insured amounts at December 31, 2022 and 2021 were \$1,215,472 and \$1,020,059, respectively.

#### Investments

Investment purchases are initially recorded at cost, or, when contributed to the Foundation, at the fair market values of the investment assets received at the date of contribution.

The Foundation records investments of debt and equity securities at their fair values in the statement of assets, liabilities and net assets - modified cash basis. The market values for alternative investments represent the Foundation's pro-rata interest in the net assets of each investment and are based on financial information determined and reported by the investment managers. Unrealized gains and losses are included in the change in net assets in the statement of revenue collected, expenditures paid and other changes in net assets - modified cash basis.

#### Note B - Summary of Significant Accounting Policies (continued)

#### Investments (continued)

Alternative investments not publicly traded on national security exchanges are generally illiquid, and their fair values have been estimated by investment managers in the absence of readily ascertainable market values. Because of inherent uncertainties in the valuation of alternative investments, those estimated fair values may differ significantly from the values that would have been used had a ready market for the investments existed, and the differences could be material.

#### **Risks and Uncertainties**

Investment securities are exposed to various risks, such as interest rate, market, and credit. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in the value of investments in the near term would materially affect the amounts reported in the financial statements.

#### **Contributions and Bequests**

Contributions received, including contributed services and non-cash items, are recognized as revenues in the period received at their fair value. The Foundation reports gifts of cash, investments and other assets as restricted support if they are received with donor stipulations that limit the use or time of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities and changes in net assets. Subsequent gains or losses on the sale and reinvestment of assets received are recognized as they occur.

#### Funds Held as Agency Endowments

If a not-for-profit organization has established a fund with its own funds and specifies itself as the beneficiary of that fund, the Foundation accounts for the transfer of such assets as a liability. The Foundation refers to such funds as agency endowments.

The Foundation maintains variance power and legal ownership of agency endowment funds and as such continues to report the funds as assets of the Foundation. However, a liability has been established for the fair value of the funds, which is generally equivalent to the present value of future payments expected to be made to the Not-For-Profit organizations.

At December 31, 2022, the Foundation had thirty agency endowment funds with a combined value of \$8,231,468. At December 31, 2021, the Foundation had thirty agency endowment funds with a combined value of \$9,185,420.

# <u>The Richland County Foundation</u> <u>Notes to Financial Statements</u> <u>December 31, 2022 and 2021</u>

#### Note B - Summary of Significant Accounting Policies (continued)

Net Asset Classifications:

#### Net Assets Without Donor Restrictions

Net assets available for use in general operations and not subject to donor imposed restrictions.

#### Net Assets With Donor Restrictions

Net assets subject to donor imposed restrictions. Some donor imposed restrictions are temporary in nature, such as those that will be met with the passage of time or other events specified by the donor. Other donor imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

#### In-Kind Donations

The Foundation records the value of in-kind donations when received and when there is an objective basis available to measure their value. During 2022 and 2021, the Foundation was the recipient of donations with a total fair market value, at the date of donation, of \$372,744 and \$43,385, respectively.

Donated property and equipment are recorded as support at their estimated fair market value at the date the donation is received. Such donations are reported as unrestricted unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Foundation reports expirations of donor restrictions ratably over the life of the donated or acquired assets.

#### Donated Services

The Foundation recognizes donated services contributions if the services (a) create or enhance non-financial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Foundation. The Foundation, Inc. had a large number of volunteers who donated substantial amounts of time for the campaigns and various programs and administrative activities. Because these services do not meet the above requirements, they are not recorded in the financial statements.

#### Property and Equipment

Property and equipment are recorded at either cost, if purchased, or at fair market value, if donated. The Foundation's policy is to capitalize property and equipment additions that cost more than \$250 and have useful lives of more than one year. Generally, major renewals and improvements over \$250 are charged to the property and equipment accounts while maintenance and repairs which do not improve or extend the life of the respective assets are expensed. At the time properties are retired or otherwise disposed of, the property and related accumulated depreciation accounts are relieved of the applicable amounts. Gain or loss from normal retirements or sales is credited or charged to income. Depreciation is provided over the estimated useful life of the related asset using the straight-line method.

#### Note B - Summary of Significant Accounting Policies (continued)

#### Property and Equipment (continued)

The following useful lives were used in determining depreciation:

Estimated Useful Life in Years
3 - 25
10 - 40
5 - 10
5 - 10
3 - 5

Depreciation expense was \$50,190 and \$51,034 for the years ended December 31, 2022 and 2021,

#### Income Tax Status

The Foundation is exempt from federal income taxes under section 501(c)(3) of the Internal Revenue Code. The Foundation has also been classified as an entity that is not a private foundation within the meaning of Section 509(a) of the Internal Revenue Code. The Foundation had no unrelated business income for the years ended December 31, 2022 and 2021, respectively. Accordingly, the accompanying financial statements include no provision for income taxes.

The accounting standard on accounting for uncertainty in income taxes addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under that guidance, the Foundation may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities based on the technical merits of the position. Examples of tax positions include the tax-exempt status of the Foundation and various positions related to the potential sources of unrelated business taxable income (UBIT). The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement. There were no unrecognized tax benefits identified or recorded as liabilities for December 31, 2022 and 2021.

The Foundation files its forms 990 in the U.S. federal jurisdiction and the office of the state's Attorney General for the State of Ohio. The Foundation is generally no longer subject to examination by the Internal Revenue Service after three years.



## Note B - Summary of Significant Accounting Policies (continued)

#### Income Tax Status (continued)

The Foundation's evaluation on December 31, 2022 and 2021, respectively revealed no tax positions that would have a material impact on the financial statements. The Foundation does not believe that any reasonably possible changes will occur within the next twelve months that will have a material impact on the financial statements.

#### Advertising Costs

The Foundation participates in various promotions and publications. All costs related to advertising are expensed in the period incurred. Total advertising costs for the years ended December 31, 2022 and 2021 were \$166,518 for \$72,793, respectively.

#### Functional Allocation of Expenses

Expenses by function have been allocated among program and supporting services classification on the basis of actual expenses incurred by the program or supporting services, time records, and estimates made by the Foundation's management.

## Reclassification

Certain amounts from the prior year have been reclassified to conform to the current year presentation.

## Note C - Cash and Cash Equivalents

The cash balance was \$915,899 and \$3,021,773 at December 31, 2022 and 2021, respectively:

## Note D - Investments

The investment balance was comprised of the following at December 31, 2022 and 2021, respectively:

2022		2022		2022 Fair Market			2021 Fair Market
	Cost		Cost	Value			Value
\$	1,850,432	\$	1,389,831	\$	1,850,432	\$	1,389,831
	74,430,111		72,002,232		110,836,414		144,129,256
	37,394,413		39,336,645		33,559,065		40,131,106
	6,488,357		6,058,199		3,114,953		5,882,899
	23,038,882		24,298,753		31,491,675		30,695,653
\$	143,202,195	\$	143,085,660	\$	180,852,539	\$	222,228,745
	\$	Cost \$ 1,850,432 74,430,111 37,394,413 6,488,357 23,038,882	Cost   \$ 1,850,432 \$   74,430,111 \$   37,394,413 6,488,357   23,038,882 \$	CostCost\$ 1,850,432\$ 1,389,83174,430,11172,002,23237,394,41339,336,6456,488,3576,058,19923,038,88224,298,753	Cost Cost   \$ 1,850,432 \$ 1,389,831 \$   74,430,111 72,002,232 \$   37,394,413 39,336,645 6,058,199   23,038,882 24,298,753 \$	Cost Cost Fair Market Value   \$ 1,850,432 \$ 1,389,831 \$ 1,850,432   \$ 1,850,432 \$ 1,389,831 \$ 1,850,432   74,430,111 72,002,232 110,836,414   37,394,413 39,336,645 33,559,065   6,488,357 6,058,199 3,114,953   23,038,882 24,298,753 31,491,675	Cost Cost Fair Market Value   \$ 1,850,432 \$ 1,389,831 \$ 1,850,432 \$ 74,430,111 \$ 1,850,432 \$ 72,002,232 \$ 110,836,414 \$ 37,394,413 \$ 39,336,645 \$ 33,559,065 \$ 3,114,953   23,038,882 24,298,753 \$ 31,491,675 \$

W1 DCPAs Wilging, Roush & Parsons CPAs =

#### Note D - Investments (continued)

The majority of the funds included in the cash and cash equivalents is invested in money market funds which are not federally insured.

#### Note E - Pooled Income Fund

The Richland County Foundation is the income and principal beneficiary of various remainder interest gifts, which have been combined into a pooled income fund held by Park National Bank. No income or principal will be received by the Foundation until the deaths of the donors or their beneficiaries. The carrying value of the pooled income fund at December 31, 2022 and 2021 is \$374,658 and \$375,779, respectively and the fair value is \$347,606 and \$380,625, respectively.

#### Note F - Split-Interest Agreements

At December 31, 2022 and 2021, the Foundation has recorded approximately \$64,279 and \$88,477, respectively, in fair value of split-interest agreements as an asset in its statement of assets, liabilities and net assets - modified cash basis. Assets received under these agreements are recorded at fair value and in the appropriate net asset category based on donor stipulation. Related contributions per the agreements are recognized as contributions revenue and are equal to the present value of future benefits to be received by the Foundation over the term of the agreements. No contributions were received in 2022 and 2021, respectively. A liability has been established for the split-interest agreements as the Foundation is obligated to the annuitants under charitable gift annuities. The liability totaled approximately \$38,770 at December 31, 2022 and \$42,112 at December 31, 2021. During the term of these agreements, changes in the value of the split-interest agreements are recognized in the statements of revenue collected, expenditures paid and other changes in net assets - modified cash basis based on accretion of the discounted amount of the contribution, and reevaluations of the expected future payments to be paid by the Foundation based on changes in life expectancy and other assumptions. Annuity rates of 5.7% to 7.3% were used in the calculations at the dates of the contributions.

#### Note G - Endowment Funds

The Foundation's endowment consists of approximately 181 individual funds established for a variety of purposes. Its endowment includes both donor restricted endowment funds and funds designated by the Board of Trustees to function as endowments. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

WIP CPAs Wilging, Roush & Parsons CPAs =

Note G - Endowment Funds (continued)

Interpretation of Relevant Law

The Foundation is subject to the State Prudent Management of Institutional Funds Act (SPMIFA) and, thus, classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time restricted until the Board of Trustees appropriates such amounts for expenditure. Most of those net assets also are subject to purpose restrictions that must be met before reclassifying those net assets to net assets without donor restrictions. The Board of Trustees of the Foundation has interpreted SPMIFA as not requiring the maintenance of purchasing power of the original gift amount contributed to an endowment fund, unless a donor stipulates the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, the Foundation considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The Foundation has interpreted SPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law. Additionally, in accordance with SPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

#### Interpretation of Relevant Law

- (1) The duration and preservation of the fund
- (2) The purposes of the organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the organization
- (7) The investment policies of the Foundation

#### Endowment Net Asset Composition

The endowment net asset composition by type of fund as of December 31, 2022 is as follows:

		Without Donor Restrictions		With Donor Restrictions	Total
Donor designated endowment					
Designated	\$	0	\$	12,072,250	\$ 12,072,250
Agency		0		3,539,660	3,539,660
Field of interest		0		6,627,169	6,627,169
Individual assistance		0		1,373,661	1,373,661
Scholarship		0		12,495,099	12,495,099
Donor advised		74,047		63,524	137,571
Undesignated	1,7	91,227		1,860,528	3,651,755
Other endowment funds:					
Field of interest		0		679,175	679,175
Undesignated	1	96,532		485,909	682,441
Total Endowment Funds	\$ 2,0	61,806	\$	39,196,975	\$ 41,258,781
	15				

WIP CPAS Wilging, Roush & Parsons CPAs —

#### Note G - Endowment Funds (continued)

The endowment net asset composition by type of fund as of December 31, 2021 is as follows:

	Without Donor		V	With Donor	
	Restrictions			Restrictions	Total
Donor designated endowment					
Designated	\$	0	\$	14,476,109	\$ 14,476,109
Agency		0		4,247,769	4,247,769
Field of interest		0		6,349,913	6,349,913
Individual assistance		0		1,670,436	1,670,436
Scholarship		0		15,119,501	15,119,501
Donor advised		100,291		60,685	160,976
Undesignated		2,639,277		1,861,380	4,500,657
Other endowment funds:					
Field of interest		0		802,467	802,467
Undesignated		339,053		466,143	805,196
Total Endowment Funds	\$	3,078,621	\$	45,054,403	\$ 48,133,024

#### Reconciliation of Changes in Endowment Net Assets

The Foundation's reconciliation of the beginning and ending balances of the endowment, in total and by net asset classes for the year ended December 31, 2022 follows:

	Without Donor			With Donor	
	R	estrictions	I	Restrictions	Total
Endowment net assets, beginning of year	\$	3,078,621	\$	45,054,403	\$ 48,133,024
Investment return, net		(560,979)		(6,441,055)	(7,002,034)
Contributions		0		1,753,783	1,753,783
Amounts appropriated for expenditure		(579,033)		(1,063,619)	(1,642,652)
Interfund transfers		123,197		(106,537)	16,660
Endowment net assets, end of year	\$	2,061,806	\$	39,196,975	\$ 41,258,781

The Foundation's reconciliation of the beginning and ending balances of the endowment, in total and by net asset classes for the year ended December 31, 2021 follows:

	Without Donor		t Donor With Donor		
	R	estrictions	Restrictions		Total
Endowment net assets, beginning of year	\$	2,585,308	\$	40,533,075	\$ 43,118,383
Investment return, net		931,773		4,657,497	5,589,270
Contributions		0		708,416	708,416
Amounts appropriated for expenditure		(523,322)		(797,562)	(1,320,884)
Interfund transfers		84,862		(47,023)	37,839
Endowment net assets, end of year	\$	3,078,621	\$	45,054,403	\$ 48,133,024
	16				

WIPCPAS Wilging, Roush & Parsons CPAs \_\_\_\_\_

## <u>Note G - Endowment Funds (continued)</u> Description of Amounts Classified as Net Assets with Donor Restrictions

Following is a description of the amounts classified as Net Assets with Donor Restrictions of the Foundation (Endowment only) for the years ended December 31, 2022 and 2021:

	2022	2021
Original donor restricted endowment gift amount and amounts required	\$ 27,650,973	\$ 25,888,408
to be restricted by donor		
Accumulated investment gains or endowment funds with purpose	11,546,002	19,165,995
restrictions		
Total endowment funds classified as net asset with donor restrictions	\$ 39,196,975	\$ 45,054,403

#### Underwater Endowment Funds

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or SPMIFA requires the Foundation to retain as a fund of perpetual duration. Deficiencies of this nature exist in ten donor-restricted endowment funds, which had an original gift value of \$1,498,404, a current fair value of \$1,457,973, and a deficiency of \$40,931 as of December 31, 2022. There were no deficiencies of this nature as of December 31, 2021. These deficiencies resulted from unfavorable market fluctuations that occurred shortly after the investment of new permanently restricted contributions for donor-restricted endowment funds and continued appropriation for certain programs that was deemed prudent by the Board of Trustees.

## Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to charitable organizations in the community that are supported by its endowment funds, while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor restricted funds that the organization must hold in perpetuity or for a donor specified period(s) as well as board-designated funds. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to produce results that allow the portfolio to grow at the spending rate plus the rate of inflation over a market cycle, generally 7-10 years. Inflation is measured by the consumer price index (CPI). The investment objective should be achieved with the least required level of portfolio volatility. Actual returns in any given year may vary from this amount.

## Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term objectives within prudent risk parameters.

WIP CPAS Wilging, Roush & Parsons CPAs =

#### Note G - Endowment Funds (continued)

#### Spending Policy and How Investment Objectives

The spending policy is used to annually calculate the amount of money available to be distributed from the Foundation's various endowment funds for grant making and operations. The Foundation has a policy of appropriating for distribution each year a rate of 4% in 2022 and 2021 of its endowment fund's average fair value over the prior 12 quarters through the calendar year-end preceding the fiscal year in which the distribution is planned. In establishing this policy, the Foundation considered the long-term expected return on its endowment. Accordingly, over the long term, the Foundation expects the current spending policy to allow its endowment to grow at an average of 3 percent annually. The Foundation has a policy that permits spending from underwater endowment funds depending on the degree to which the fund is underwater, unless otherwise precluded by donor intent or relevant laws and regulations. The governing board appropriated for expenditure \$0 from underwater endowment funds during the year.

#### Note H - Funds Held as Agency Endowments

The following summarizes the activity funds held as agency endowments for the years ended December 31, 2022 and 2021:

	2022		2021
Agency endowment fund balances, beginning of year	\$ 9,185,420	\$	8,448,931
Contributions and bequests	636,538		162,307
Interest and dividends	144,192		204,663
Net realized investment gains	18,636		436,712
Net unrealized gains (losses) on investments	(1,523,604)		443,232
Other investment income	12,122		11,898
Grants paid	(199,095)		(480,739)
Investment and custodial fees	(14,600)		(12,700)
Administrative expenses allocate to agency endowment funds	(28,141)	_	(28,884)
Agency endowment fund balances, end of year	\$ 8,231,468	\$	9,185,420

#### Note I - Grants and Commitments

Grants and commitments approved by the Foundation but not yet paid at December 31, 2022 and 2021 are as follows:

	2022	2021
2021	\$ 0	\$ 76,750
2022	213,293	589,793
2023	617,626	438,960
2024	104,000	20,667
2025	 4,000	4,000
Total Grants and Commitment	\$ 938,919	\$ 1,130,170

W1 DCPAs Wilging, Roush & Parsons CPAs 🗕

#### Note J - Employee Pension and 403(b) Plan

The Foundation adopted a 403(b) plan on January 1, 2017, the plan covers all full-time employees who meet certain requirements. The plan includes elective salary deferrals, a mandatory employer nonelective contribution of 4% and an optional employer discretionary contribution. The Foundation's discretionary contribution for years ended December 31, 2022 and 2021 was one percent, respectively. The Foundation contributed \$25,951 and \$24,658 to the plan for years ended December 31, 2022 and 2021, respectively.

#### Note K - Concentrations

During the year ended December 31, 2022, the Foundation received two gifts which totaled more than 39% of the total contributions for the year.

During the year ended December 31, 2021, the Foundation received two gifts which totaled more than 48% of the total contributions for the year.



## Note L - Summary of Fair Value Exposure

Fair value is defined as the price that would be received between market participants at the measurement date. To increase consistency and comparability in fair value measurements and related disclosures the fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. Level 1 inputs are quoted prices in active markets for identical assets that the Foundation has the ability to access at the measurement date. Level 2 inputs are inputs other than quoted prices included within Level 1 and include assets that have a specified (contractual) term. Level 3 inputs are unobservable inputs where there is little, if any, market activity for the asset at the measurement date.

*Fair Value Measurement* defines fair value as the amount that would be received from the sale of an asset or paid for the transfer of a liability in an orderly transaction between market participants, i.e., an exit price. To estimate an exit price, a three-tier hierarchy is used to prioritize the inputs:

Level 1: Quoted prices in active markets for identical assets.

Financial assets and liabilities are valued using inputs that are unadjusted quoted prices in active markets accessible at the measurement date of identical financial assets and liabilities. The inputs include those traded on an active exchange, such as the New York Stock Exchange, as well as U.S. Treasury and other U.S. government and agency mortgage-backed securities that are traded by dealers or brokers in active over-the-counter markets.

Carrying amounts of cash and cash equivalents, and liabilities approximate fair value under Level 1.

Level 2: Other significant observable inputs (including quoted prices for similar securities, interest rates, prepayment spreads, credit risk, etc.).

Financial assets and liabilities are valued using inputs quoted prices for similar assets, or inputs that are observable, either directly or indirectly for substantially the full term through corroboration with observable market data. Level 2 includes private collateralized mortgage obligations, municipal bonds, and corporate debt securities.

Level 3: Significant unobservable inputs (including Foundation's own assumptions in determining the fair value of the assets).

Financial assets and liabilities are valued using pricing inputs which are unobservable for the asset, inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset. Level 3 includes private equity, venture capital, hedge funds and real estate.

The inputs and methodology used for valuing the Foundation's financial assets and liabilities are not indicators of the risks associated with those securities.

The Foundation believes that the carrying amount of its investments is a reasonable fair value as of December 31, 2022 and 2021, respectively.

# Wrpcpas Wilging, Roush & Parsons CPAs =

## Note L - Summary of Fair Value Exposure (continued)

The following tables provide fair value measurement information for financial assets and liabilities measured at fair value on a recurring basis as of December 31, 2022 and 2021:

	2022				
	Level 1	Level 2	Level 3	Total	
Assets:					
Cash and cash equivalents	\$ 1,850,432	\$ 0	\$ 0	\$ 1,850,432	
Equities	110,836,414	0	0	110,836,414	
Fixed income	33,559,065	0	0	33,559,065	
Alternative investments	3,114,953	0	0	3,114,953	
Total	\$ 149,360,864	\$ 0	\$ 0	\$ 149,360,864	
		20	021		
	Level 1	Level 2	Level 3	Total	
Assets:					
Cash and cash equivalents	\$ 1,389,831	\$ 0	\$ 0	\$ 1,389,831	
Equities	144,129,256	0	0	144,129,256	
Fixed income	40,131,106	0	0	40,131,106	
Alternative investments	5,882,899	0	0	5,882,899	
Total	\$ 191,533,092	\$ 0	\$ 0	\$ 191,533,092	

The Foundation presents Disclosures for Investments in Certain Entities that Calculate Net Asset Value per share. Certain investments that are measured at fair value using the net asset value per share (or its equivalent) as a practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the statement of assets, liabilities and net assets - modified cash basis.

Additional information regarding the alternative investments valued at their net asset or other value is as follows as of December 31, 2022 and 2021:

				Redemption	
	Fair Fair		Frequency if	Redemption	
	Value		Value	Currently	Notice
	 2022 2021		Eligible	Period	
Multi-Strategy Hedge Funds:					
Weatherlow Offshore Fund I Ltd	\$ 11,352,016	\$	12,466,785	Quarterly	65 days
Black Diamond Arbitrage, LTD	6,754,771		6,778,929	Last day of month	45 business days
Partnership Investment:					
White Oak Limited Liability Partnership	5,124,210		5,230,548	Semi-annually	180 days
Harrison Street Core Property Fund, L.P.	6,284,622		5,705,331	Quarterly	45 days
Black Diamond Opportunity Fund V, Ltd	879,593		293,837	None	None
Clear Access	1,096,463		220,223	None	None
Total	\$ 31,491,675	\$	30,695,653		
		21			

WIP CPAS Wilging, Roush & Parsons CPAs \_\_\_\_\_

## Note L - Summary of Fair Value Exposure (continued)

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value or certain financial instruments could result in a different fair value measurement as of the reporting date.

The Foundation recognizes transfers of assets into and out of levels as of the date an event or change in circumstances causes the transfer.

Note M - Net Assets With Donor Restrictions

The net assets with donor restrictions was comprised of the following at December 31, 2022 and 2021, respectively:

	2022			2021		
Donor restricted to maintain as an endowment	\$	39,196,975	\$	45,054,403		
Donor restricted designated for non-endowment		39,249,911		48,423,075		
Total net assets with donor restrictions	\$	78,446,886	\$	93,477,478		

The composition of with donor restrictions net assets are comprised of the following for the years ended December 31, 2022 and 2021, respectively.

	2022	2021
Donor designated endowment funds:		
Designated	\$ 12,072,250	\$ 14,476,109
Agency	3,539,660	4,247,769
Field of interest	6,627,169	6,349,913
Individual assistance	1,373,661	1,670,436
Scholarship	12,495,099	15,119,501
Donor advised	63,524	60,685
Undesignated	1,860,528	1,861,380
Other endowment funds:		
Field of interest	679,175	802,467
Undesignated	485,909	466,143
Total Endowment Funds	39,196,975	 45,054,403
Donor designated non-endowment funds:		
Designated	\$ 11,613,042	\$ 14,320,906
Agency	3,827,069	4,567,997
Field of interest	10,982,342	14,088,866
Charitable gift annuity	25,509	46,365
Individual assistance	3,823,659	4,542,829
Project	114,614	98,657
Scholarship	8,746,607	10,614,680
Undesignated	117,069	142,775
Total Non-Endowment Funds	 39,249,911	 48,423,075
Total Net Assets With Donor Restrictions	\$ 78,446,886	\$ 93,477,478
22		

WID CPAS Wilging, Roush & Parsons CPAs =

## Note N - Liquidity and Availability of Financial Assets

The Foundation monitors its liquidity so that it is able to meet its operating needs. The following table reflects the Foundation's financial assets as of December 31, 2022 and 2021, reduced by amounts not available for general operating expenditure within one year. Financial assets are considered unavailable when not liquid or not convertible into cash within one year, assets held for others, or board designated funds.

	 2022	 2021
Financial Assets:		
Cash and cash equivalents	\$ 915,899	\$ 3,021,773
Investments	 180,852,539	222,228,745
Total financial assets	\$ 181,768,438	\$ 225,250,518
Less those unavailable for general expenditures within one year, due to:		
Donor restricted to maintain as an endowment	39,196,975	45,054,403
Donor restricted designated for non-endowment	39,249,911	48,423,075
Funds held as agency endowments	8,231,468	9,185,420
Total amounts not available for general expenditure within on year Financial assets available to meet cash needs for general expenditure	 86,678,354	 102,662,898
within one year	\$ 95,090,084	\$ 122,587,620

The Organization manages its cash available to meet general expenditures following three guiding principles: (1) operating with prudent range of financial soundness and stability, (2) maintaining adequate liquid assets, and (3) maintaining sufficient reserves to provide reasonable assurance that long-term grant commitments and obligations will continue to be met, ensuring the sustainability of the Organization.

#### Note O - Subsequent Events

Management has performed an analysis of the activities and transactions subsequent to December 31, 2022 to determine the need for any adjustments to and/or disclosures within the financial statements for the year ended December 31, 2022. Management has performed their analysis of subsequent events through June 21, 2023, the date the financial statements were available to be issued and determined no adjustments were needed.

WI DCPAS Wilging, Roush & Parsons CPAs —